# What is bright and how does it work?

# Bright Referral digitizes the referral process to add transparency and make everyone's lives (patients + doctors) easier.

You have been given custom Bright Cards. You keep these, in place of a referral pad. Put one in every treatment room/chair, and a couple at the front desk.





When you want to refer a patient to us, ask the patient to unlock their phone and tap the Bright Card to their phone.\*



#### Watch this video to learn more about how easy it is to refer with Bright Referral.

\*All phones manufactured after 2017 are capable of connecting with these cards. If someone is having trouble, try tapping the card to the front, top of the phone for iPhone users or the back, middle of the phone for Android users. You can also use the back-up QR code.



The patient will then get all of the information they want at the moment of referral. Try it out on your phone now to see what it's like.



Watch this video to learn more about the patient experience.



## Encourage the patient to share their contact info so we can follow-up with them.

	***!	>	
Record doctor's notes (op			
Press the red record buttor Press the same button to s			
Press the same button to s	top.		
Press the red b	utton to start recording		
Patient First name		_	
Patient Last name		_	
Email			
		$\rightarrow$ $\parallel$	
Phone		_	
Follow up with the refe	erring doctor for notes		
		_	
Su			

If you want to share treatment notes, have the patient tap the red Record button so you can speak your notes. When they click submit, the audio file gets sent directly to us.

Their data will never be sold. It is for the singular purpose of following up to schedule an appointment.

# Why should I encourage patients to fill out the contact form?

Because it makes their lives easier. We never sell their data. It's just so the doctor can follow up with them instead of making it the patient's responsibility. No more keeping track of a name, waiting on hold, dealing with phone robots, etc.

#### Why is Bright Referral better than a referral pad?

Because on average, 45% of referrals do not follow-up for treatment. A paper referral pad puts all of the responsibility on the patient and doesn't give the patient the information they need to make an informed choice. Bright Referral answers all of the important questions.

- Where is the office located?
- Do they accept my insurance?
- Is it the right vibe for me?
- Are they easy to work with?

All of this makes it easier for the patient to get the care they need, quickly.

#### Does this work for all phones?

Any smartphone manufactured after 2017 can connect with the cards. There is also a back-up QR code for older phones or phones with bulky or metal cases.

#### How many cards should my office have?

We recommend 1 card for every hygiene room/chair, plus a couple cards at the front desk. Usually this means between 5 and 10 cards in an office.

This makes it really easy to make a referral and you never need to go find a card.

## People are loving it.

#### **Patients**

This is genius.

OMG. This is so much easier.

Why can't every office use this?!

#### **Referral Sources**

This is so easy.

Wow. I'm impressed.

I can't believe we've been using paper this whole time. This is so much better.

# bright REFERRAL

www.brightreferral.co